

# JAMES HURFF

## PROFILE

Rising technology executive noted for leading data analytics transformations. Multi-platform enterprise expertise in domains of engineering, data, security, compliance & business transformation. Demonstrated abilities in both strategy and execution through the delivery of multiple corporate transformations.



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## EDUCATION

### BS / MECH. ENGINEERING

Florida State University  
1999

### CERT / BUSINESS ANALYTICS

Harvard Business School  
2020

## EXPERTISE

DATA STRATEGY

ADVANCED ANALYTICS

DIGITAL TRANSFORMATION

TECHNOLOGY LEADERSHIP

## SKILLS

SOFTWARE ENGINEERING

DEVOPS / MLOPS / AIOPS

ENTERPRISE ARCHITECTURE

BUDGETING & FINANCE

## WORK EXPERIENCE

### SENIOR VICE PRESIDENT, DATA & ANALYTICS

GHX 2021 - Present

Global Health Exchange provides intelligent software-as-a-service supply chain technology and automation solutions to the health care industry.

- Responsible for the enterprise data analytics operating model and strategy, including: data acquisition, data management, data engineering, advanced analytics & business intelligence.
- Single threaded leader responsible for the architecture and implementation of next generation, cloud-based enterprise data platform.
- Delivered comprehensive data platform, components and services to product delivery and engineering teams, effectively unlocking access to \$3.4B TAM.

### VICE PRESIDENT, PLATFORM SERVICES

MCKESSON 2018 - 2021

McKesson, a Fortune 8 company, is the largest distributor of pharmaceuticals and medical supplies in the world. 33% of all prescription drugs consumed within the United States flow through the McKesson delivery network.

- Developed strategy for enterprise-wide hybrid, multi-cloud operating platform.
- Delivered \$6.5M YoY cost savings through "FinOps" improvements, cloud optimizations, and the formation of the cloud business office in less than 90 days.
- Delivered \$2.5M YoY cost savings through modernization of enterprise data platforms in less than 12 months.
- Key leader within technology organization responsible for COVID-19 response in partnership with US Federal Government, through Operation Warp Speed.

# JAMES HURFF

## WORK EXPERIENCE CONTINUED

### CHIEF TECHNOLOGY OFFICER

CLEARSENSE

2016 - 2018

Clearsense was born out of a passion for helping healthcare organizations realize the promise of their data and its ability to help them make better, faster decisions related to patient outcomes.

- Oversaw and directed all activities to attain maximum efficiency in the creation and production of technology products, big data platform-as-a-service, and enterprise cloud infrastructure.
- From greenfield, built and managed high-performing technical and security teams to deliver complex technology solutions within a startup environment.
- Assisted company in securing series B and series C funding rounds while leading technical sales engineering.

### DIRECTOR, CONSUMER TECHNOLOGIES

MCKESSON

2010 - 2016

Leader of an emerging B2C ecommerce practice within the nation's largest medical-surgical supplies company.

- Successfully launched new B2C, direct to consumer, ecommerce platform within 200+ year old B2B company.
- Architected and delivered multiple high-performance B2B, B2C and B2B2C technical solutions within the medical-surgical and HME industry.

### OTHER ROLES

VARIOUS ORGANIZATIONS

1995 - 2010

Various leadership and individual contributor roles held dating back to 1995.

- PSS WORLD MEDICAL, TEAM LEADER 2010 - 2013
- ARTIS IT, PRESIDENT 2001 - 2010
- BANK OF AMERICA, SENIOR DESIGN ENGINEER 2001 - 2006
- OAKSCAPE, SENIOR DEVELOPER 2000 - 2001
- INTEGRATED MEDIA TECHNOLOGY, DIRECTOR OF APPLICATION DEVELOPMENT 1999 - 2000
- CITIBANK, SENIOR DEVELOPER 1998 - 1999
- INTERNET ASSOCIATION GROUP, WEB DEVELOPER 1995 - 1998

## AWARDS & CERTS

**SNOWFLAKE DATA DRIVER**  
MCKESSON / 2020

**AGILE MANIFESTO**  
SIGNATORY / 2010

**AGILE PRACTITIONER**  
CERTIFIED SCRUM MASTER

## INTERESTS

**ENTREPRENEURSHIP**  
EARLY PHASE, ANGEL

**MENTORSHIP**  
YOUTH ATHLETICS, CONSULTING

**OUTDOORS & SPORTS**  
BOATING, FISHING, GOLF

## TECHNICAL

**BIG DATA & ANALYTICS**  
DOMAIN EXPERT

**DEVOPS/AIOPS/MLOPS/FINOPS**  
CI/CD, DATA PIPELINES, MODELS

**SOFTWARE ENGINEERING**  
JAVA, PYTHON, SQL